



● ——— A GUIDE FOR MSPs ——— ●

# HOW TO GET STARTED?

# Introduction



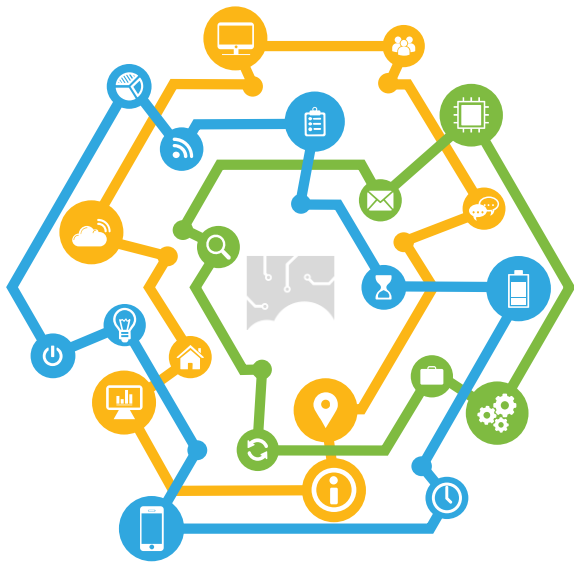
Thanks for signing up to our partner program.

Whether you're new to managed services or a seasoned vet, we can often overlook how to sell a cloud service effectively. The aim of this guide is to get you familiarized with our platform and opportunities available to you to expand your cloud business.

# How To Get Started?

Becoming a partner has never been easier. With our flexible and lucrative program, you can expand your business and build closer relationships with your customers.

There are 3 levels to the **BigMIND** Partner Program.



## Reseller

Sell our bespoke licenses to potential or current customers. Take home big commission on every sale you make. Get started in less than 5 minutes.



## Partner

As an un-branded partner, you can create plans and manage your own users. Increase profits by selling the **BigMIND** brand. Everything is fully automated.



## Branded Partner

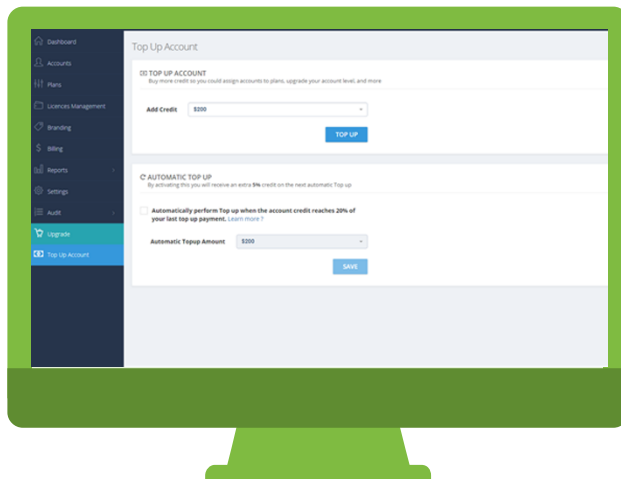
Sell as your own product. Customize the entire computer client to reflect your own company identity. Take full advantage of all the services that the technology has to offer.

A plan to suit your business model.

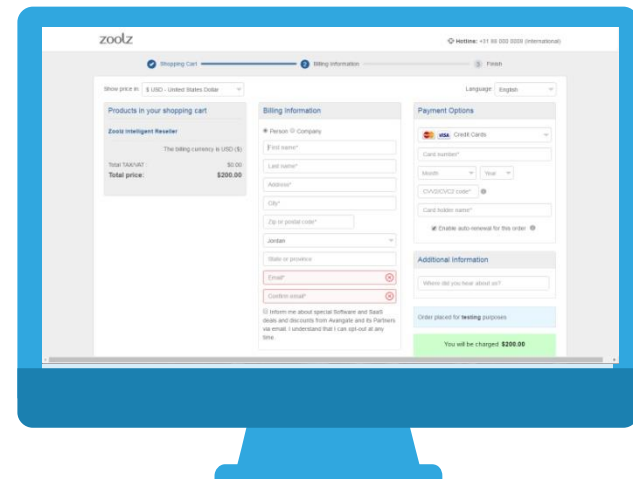
# How To Top-Up?

Adding funds to your account should be flexible and quick. Time is money. That's why we've introduced a top-up model system that ensures you only pay for what you use.

There is no initial investment to get started. Save money right from the start. The more you top-up, the greater incentives you'll receive.



**Choose Amount**

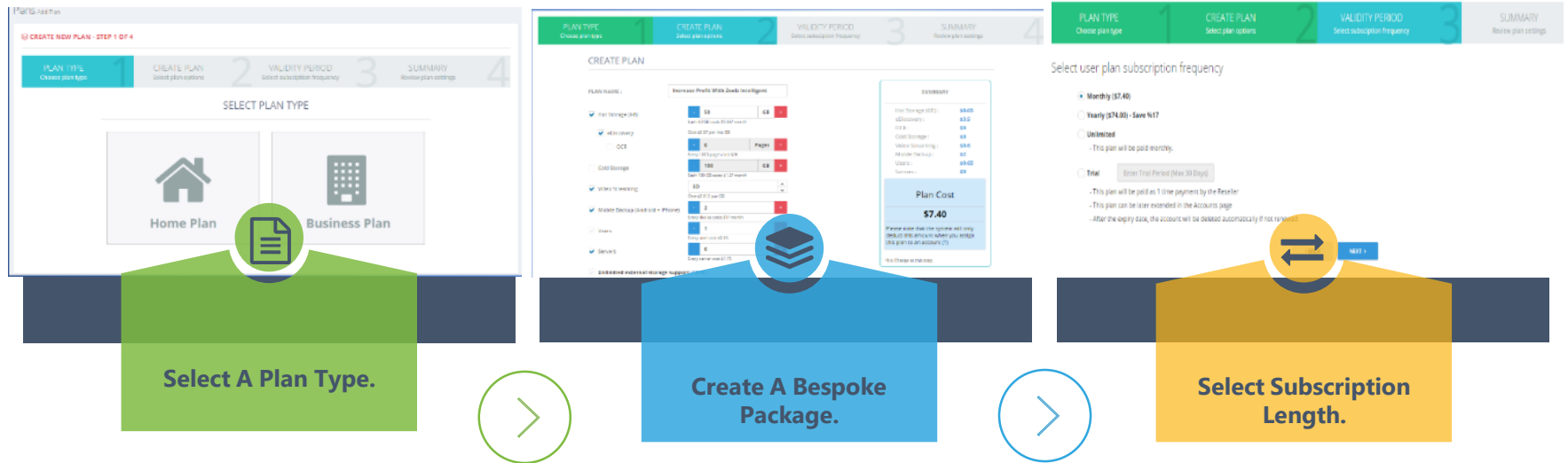


**Checkout**

An easy and quick way to add funds.

# How To Create Plans?

Simplicity at it's finest. In a matter of minutes, you can create a number of bespoke packages for your business or home users. No funds will be deducted from your account until a plan is assigned to a customer. This allows you to experiment with different pricing models.



It's as easy as that!

# How To Target Untapped Markets?

Grow your business with a product that enables you to reach new markets. Add additional value to your IT service by offering a solution that is built for a diverse range of industries.



Media & Photography



Healthcare



Legal



Accounting



Tape



Real Estate



Education



Non-Profit



Dental



Architecture

Learn more by visiting our [website](#).

Understanding Customer  
Requirements



Features  
To Meet These  
Needs



One Successful  
Cloud Business

# WHAT ARE YOU WAITING FOR?

It's time for you to start adding real value to your IT service.

**Contact Us!**



[www.zoolz.com/partners](http://www.zoolz.com/partners)



+44 (0)203 - 609 - 8774  
+1 (202) 697-9164



[sales@zoolz.com](mailto:sales@zoolz.com)